

# REPORT

To: Diane Pearce, C.A.O.

File: F05

Date: January 26, 2011

Re: 2011 General Rate Budget

Refer to:  Township Council       Administration Committee     Closed Session  
 Administrative                       Budget

---

## **BACKGROUND**

A report dated January 20, 2011 on the 2011 General Rate Budget pressures was considered by Council on January 24, 2011.

## **STATUS**

### General

This report covers the Township General Rate budget that is included in the accompanying (black) budget binder (sections 1 through 18). Departmental reports not included with the February 3, 2011 agenda will be forwarded to Council with the applicable subsequent agenda. The financial sheets for the Transit, Ferry and Water and Sewer Service budgets are not yet available, but will be provided to Council at a later date for inclusion in the (black) budget binder.

### Budget presentation

The 2011 budget reflects several changes compared to that used for the 2010 budget review:

- To align the budget process more closely with financial reporting requirements related to reporting on tangible capital assets (TCA), including amortization costs, that came into force effective January 1, 2008, budget groupings or roll-ups have been simplified to four categories – Operating Revenues, Operating Expenditures, Internal Transfers and Opening Surplus (deficit).
- Despite the new TCA reporting requirements, there is no requirement to raise tax revenue to fund amortization expense. The 2011 General Rate budget for determining the tax levy has been prepared on the same basis as previous years and does not include amortization costs or other accounting adjustments reflecting TCA reporting requirements. The budget continues to be designed to determine, in the case of the General Tax Rate budget, the tax levy for the year to pay for cash requirements. In 2010, Ontario regulation 284/09 required a

report about excluded (ie TCA) expenses. A report on this information was prepared and approved by Council in September 2010. This regulation continues to apply, and if time permits, the excluded expenses will be identified at the same time as the overall "cash requirements" budget is approved, expected to be the end of April, 2011. Alternatively, the excluded expenses will be reported for Council approval at a later date.

- Departmental overview documents titled Performance Plan had been prepared for selected departments in 2010, and are expected to be available for most if not all departments for 2011. The document is based on information provided in the City of Barrie budget and was seen as a useful vehicle for providing overall information by department as well as some performance metrics. As was mentioned in 2010, Council is invited to provide feedback and suggestions on the document.

As was the case for the 2010 budget, the 2010 Actual to date is as of the date the budget reports were generated, and does not reflect the year end actual results. The variances between the 2010 budget and Actual to date will not necessarily be indicative for 2011 Budget purposes. For this reason, the columns reporting 2009 Revised Budget and 2009 Actual results have been included as additional information.

#### **Draft General rate budget - Status**

The General Rate budget has been segregated into 6 components being: Capital and related requirements including Major One Time Projects and Debt Service Costs offset by Deferred Revenue earned (Development Charges), Departmental Operating, Other Agencies - Police Services and Conservation Authorities, and Non Departmental Operating excluding the Ontario Municipal Partnership Fund (OMPF), and the OMPF.

Attachment 1 summarizes the status of the General Rate budget and the impact the components have on the tax levy.

As noted in the January 20, 2011 report, with the growth in assessment, the Township would raise an additional \$54,000 of taxes using the 2010 residential tax rate of .006216 and the increase in assessment during 2010 compared to the tax roll at the beginning of the year. I have added to the 2010 base levy the additional tax room provided by the growth in assessment. The tax requirement of the individual components is identified. I have then noted a number of items which has resulted in the levy increase.

A further **reduction of \$623,600** (\$9,519,900 reduced to \$8,896,300) is still to be incorporated in the General Rate budget to arrive at a target increase of 4.0% over the 2010 adjusted levy as outlined in Attachment 1. The departmental sheets reflect the draft budget before the additional net reduction of \$623,600.

Attachment 2 provides an overview of the General Rate budget by major grouping of Revenues and Expenditures. Attachment 3 provides a summary of the net levy

requirement by Department and includes a calculation of the 2011 residential tax rate based on the target levy requirement of \$8,896,300. This tax rate is not comparable to the 2010 tax due to the increase in assessment for 2011 taxation as a result of the third year of the phase in of assessment increases that were returned on the roll with a valuation date of January 1, 2008 for 2009 through to 2012 taxation. The projected tax rate is based on the assumption the Tax Ratios remain unchanged. Tax policy, including Tax Ratios is set at the County level.

2011 Assessment for Taxation

The 2011 Assessment Analysis reflects the calculation of the weighted assessment used to determine the tax rate and is included as Attachment 4.

List of Attachments

1. Preliminary 2011 levy requirement
2. General Rate Budget overview
3. General Rate Budget - Departmental net summaries
4. Comparative Assessment Analysis – 2010 to 2011

**RECOMMENDATION**

That the 2011 General Rate Budget and accompanying report be received.



ORIGINAL SIGNED BY  
Alida K. Moffatt, CA  
Director of Finance

ORIGINAL SIGNED BY Diane Pearce, CAO



APPROVED BY CAO  
FOR COUNCIL CONSIDERATION

LOYALIST TOWNSHIP  
STATUS - 2011 GENERAL RATE BUDGET  
LEVY REQUIREMENT

Attachment1  
January 26, 2011

| (NB - Allocation of requirement below not final)  | 2010 LEVY<br>REQUIREMENT | 2011 LEVY<br>REQUIREMENT | Difference       | % change     |
|---|--------------------------|--------------------------|------------------|--------------|
| <b>Capital and related incl. debt service costs</b>   |                          |                          |                  |              |
| Capital requirement   | 1,335,400                | 1,055,300                | (280,100)        | -21.0%       |
| Deferred revenue earned   | (360,200)                | (62,000)                 | 298,200          | -82.8%       |
| Short term interest costs   | 3,100                    | 3,100                    | 0                | 0.0%         |
| Long term debt service costs-P&I for 2010,<br>I only for 2011   | 299,100                  | 93,400                   | (205,700)        | -68.8%       |
| Long term debt service costs-P only   | 2,200                    | 181,800                  | 179,600          | 8163.6%      |
| Departmental operating - major one time<br>projects (net of surpluses brought forward)                                    | 269,000                  | 227,000                  | (42,000)         | -15.6%       |
| <b>Sub-total capital and related</b>  | <b>1,548,600</b>         | <b>1,498,600</b>         | <b>(50,000)</b>  | <b>-3.2%</b> |
| <b>Operating requirements</b>   |                          |                          |                  |              |
| Departmental operating requirements (excl<br>major one time projects, short term<br>interest and debt service costs)      | 6,850,800                | 7,094,200                | 243,400          | 3.6%         |
| Other agencies - police   | 2,330,300                | 2,572,900                | 242,600          | 10.4%        |
| Other agencies - conservation authority   | 140,700                  | 148,800                  | 8,100            | 5.8%         |
| Non-departmental (primarily tax writeoffs,<br>supplementary, and Twp share of<br>Education PILT) requirement (excl. OMPF) | (633,400)                | (629,200)                | 4,200            | -0.7%        |
| Opening surplus forward   | (400,000)                | (200,000)                | 200,000          | -50.0%       |
| <b>Sub-total levy requirement before OMPF</b>   | <b>9,837,000</b>         | <b>10,485,300</b>        | <b>448,300</b>   | <b>4.6%</b>  |
| OMPF  | (1,072,600)              | (965,400)                | 107,200          | -10.0%       |
| Contribution from reserve to offset<br>reduction  | (268,100)                | 0                        | 268,100          | -100.0%      |
| <b>Net Levy requirement before adj.</b>   | <b>8,496,300</b>         | <b>9,519,900</b>         | <b>1,035,900</b> | <b>12.2%</b> |
| <b>Additional tax room in 2011 due to<br/>assessment growth (.6%)</b>   |                          | <b>54,000</b>            |                  |              |
| <b>Additional to come</b>   |                          |                          |                  |              |
| Deferred revenue earned (from DC)   | estimated                | (100,000)                |                  |              |
| Contribution from tax rate stabilization reserve<br>(maximum \$83,600 available)  | dec                      |                          |                  |              |
| Allocate sale proceeds from Loyalist East Business Park<br>to cover 2011 Debt Service Costs                               |                          | (95,900)                 |                  |              |
| Additional operating surplus forward  | dec                      |                          |                  |              |
| Unexpended capital forward  | dec                      |                          |                  |              |
| Possible revision to budget for hydro and gas   | inc                      |                          |                  |              |
| Additional staffing costs (fire)  | estimated                | 42,300                   |                  |              |
| Londry alarms quote - Odessa Municipal office   | inc                      |                          |                  |              |
| Other net reductions to come  |                          | (470,000)                |                  |              |
| <b>Target levy</b>  | <b>8,550,300</b>         | <b>8,896,300</b>         | <b>346,000</b>   | <b>4.0%</b>  |



For Period Ending 31-Dec-2011

|  | 2009 BUDGET        |                       | 2010               |                    | 2010                  |                    | 2010                  |                      | 2011 BUDGET           |                    | 2011 BUDGET        |                  | 2011 BUDGET     |             |
|--|--------------------|-----------------------|--------------------|--------------------|-----------------------|--------------------|-----------------------|----------------------|-----------------------|--------------------|--------------------|------------------|-----------------|-------------|
|  | REVISED            | ACTUAL TO DATE        | APPROVED BUDGET    | REVISED BUDGET     | ACTUAL TO DATE        | FIRST DRAFT        | AMT CHG 2010 APPROVED | % CHNG 2010 APPROVED | 2010                  | 2010               | 2011 BUDGET        | 2011 BUDGET      | 2011 BUDGET     | 2011 BUDGET |
| <b>GENERAL OPERATING</b>               |                    |                       |                    |                    |                       |                    |                       |                      |                       |                    |                    |                  |                 |             |
| <b>OPERATING REVENUES</b>              |                    |                       |                    |                    |                       |                    |                       |                      |                       |                    |                    |                  |                 |             |
| OTHER TAX REVENUE                      | (50,400)           | 68,816.40             | 172,000            | 172,000            | 166,908.77            | 172,000            | 0                     | 0.00                 | 166,908.77            | 172,000            | 172,000            | 0                | 0.00            |             |
| PAYMENT IN LIEU                        | (1,100,300)        | (1,103,138.53)        | (805,400)          | (805,400)          | (803,414.02)          | (801,200)          | 4,200                 | (0.52)               | (803,414.02)          | (801,200)          | (801,200)          | 4,200            | (0.52)          |             |
| GRANTS                                 | (1,373,400)        | (1,368,395.68)        | (1,104,500)        | (1,104,500)        | (1,097,987.92)        | (983,400)          | 121,100               | (10.96)              | (1,097,987.92)        | (983,400)          | (983,400)          | 121,100          | (10.96)         |             |
| OTHER MUNICIPALITIES                   | (482,000)          | (482,268.00)          | (472,300)          | (472,300)          | (472,476.00)          | (472,300)          | 0                     | 0.00                 | (472,476.00)          | (472,300)          | (472,300)          | 0                | 0.00            |             |
| FEES AND USER CHARGES                  | (1,105,000)        | (1,122,819.75)        | (1,138,700)        | (1,138,700)        | (1,162,534.13)        | (1,185,400)        | (46,700)              | 4.10                 | (1,162,534.13)        | (1,185,400)        | (1,185,400)        | (46,700)         | 4.10            |             |
| RENTS                                  | (457,800)          | (428,644.90)          | (429,500)          | (429,500)          | (328,711.67)          | (430,200)          | (700)                 | 0.16                 | (328,711.67)          | (430,200)          | (430,200)          | (700)            | 0.16            |             |
| LICENSES, PERMITS                      | (450,900)          | (469,053.55)          | (473,900)          | (473,900)          | (433,169.39)          | (509,200)          | (35,300)              | 7.45                 | (433,169.39)          | (509,200)          | (509,200)          | (35,300)         | 7.45            |             |
| DEFERRED REVENUE EARNED                | (167,600)          | (165,300.00)          | (360,200)          | (360,200)          | (360,200.00)          | (62,000)           | 298,200               | (82.79)              | (360,200.00)          | (62,000)           | (62,000)           | 298,200          | (82.79)         |             |
| FINES, PENALTIES                       | (185,200)          | (206,777.24)          | (195,200)          | (195,200)          | (215,307.97)          | (199,200)          | (4,000)               | 2.05                 | (215,307.97)          | (199,200)          | (199,200)          | (4,000)          | 2.05            |             |
| INVESTMENT INCOME                      | (26,500)           | (7,239.84)            | (21,500)           | (21,500)           | (24,992.67)           | (15,600)           | 5,900                 | (27.44)              | (24,992.67)           | (15,600)           | (15,600)           | 5,900            | (27.44)         |             |
| SALE PROCEEDS                          | (53,000)           | (72,330.56)           | 0                  | 0                  | (343,500.00)          | (100,000)          | (100,000)             | 0.00                 | (343,500.00)          | (100,000)          | (100,000)          | (100,000)        | 0.00            |             |
| DONATIONS                              | (62,800)           | (86,795.17)           | (39,800)           | (39,800)           | (74,491.42)           | (51,500)           | (11,700)              | 29.40                | (74,491.42)           | (51,500)           | (51,500)           | (11,700)         | 29.40           |             |
| OTHER REVENUE                          | (4,800)            | (6,151.56)            | (4,500)            | (4,500)            | (8,308.86)            | (5,100)            | (600)                 | 13.33                | (8,308.86)            | (5,100)            | (5,100)            | (600)            | 13.33           |             |
| <b>Total OPERATING REVENUES</b>        | <b>(5,519,700)</b> | <b>(5,450,098.38)</b> | <b>(4,873,500)</b> | <b>(4,873,500)</b> | <b>(5,158,187.28)</b> | <b>(4,643,100)</b> | <b>230,400</b>        | <b>(4.73)</b>        | <b>(5,158,187.28)</b> | <b>(4,643,100)</b> | <b>(4,643,100)</b> | <b>230,400</b>   | <b>(4.73)</b>   |             |
| <b>TAX LEVY</b>                        | <b>(8,087,200)</b> | <b>(8,086,747.90)</b> | <b>(8,496,300)</b> | <b>(8,496,300)</b> | <b>(8,496,356.40)</b> | <b>0</b>           | <b>8,496,300</b>      | <b>(100.00)</b>      | <b>(8,496,356.40)</b> | <b>0</b>           | <b>0</b>           | <b>8,496,300</b> | <b>(100.00)</b> |             |
| <b>Total TAX LEVY</b>                  | <b>(8,087,200)</b> | <b>(8,086,747.90)</b> | <b>(8,496,300)</b> | <b>(8,496,300)</b> | <b>(8,496,356.40)</b> | <b>0</b>           | <b>8,496,300</b>      | <b>(100.00)</b>      | <b>(8,496,356.40)</b> | <b>0</b>           | <b>0</b>           | <b>8,496,300</b> | <b>(100.00)</b> |             |
| <b>OPERATING EXPENDITURES</b>          |                    |                       |                    |                    |                       |                    |                       |                      |                       |                    |                    |                  |                 |             |
| SALARIES, WAGES, BENEFITS              | 5,298,000          | 5,249,951.35          | 5,726,600          | 5,726,600          | 5,643,931.63          | 5,859,300          | 132,700               | 2.32                 | 5,643,931.63          | 5,859,300          | 5,859,300          | 132,700          | 2.32            |             |
| DEBT CHARGES-INTEREST ONLY             | 0                  | 0.00                  | 299,100            | 129,800            | 52,505.01             | 93,400             | (205,700)             | (68.77)              | 52,505.01             | 93,400             | 93,400             | (205,700)        | (68.77)         |             |
| MATERIALS and ALL OTHER EXPE(XCL.UTIL) | 1,954,900          | 1,901,369.57          | 1,965,200          | 1,980,800          | 1,838,845.45          | 1,987,300          | 22,100                | 1.12                 | 1,838,845.45          | 1,987,300          | 1,987,300          | 22,100           | 1.12            |             |
| UTILITIES                              | 530,500            | 529,598.46            | 557,700            | 557,700            | 441,580.29            | 574,800            | 17,100                | 3.07                 | 441,580.29            | 574,800            | 574,800            | 17,100           | 3.07            |             |
| CONTRACTED SERVICES                    | 4,041,900          | 3,711,657.40          | 3,967,400          | 3,987,400          | 3,611,749.31          | 4,341,700          | 374,300               | 9.43                 | 3,611,749.31          | 4,341,700          | 4,341,700          | 374,300          | 9.43            |             |
| MAJOR ONE-TIME PROJECTS                | 61,500             | 32,864.22             | 186,000            | 193,000            | 43,874.55             | 160,000            | (26,000)              | (13.98)              | 43,874.55             | 160,000            | 160,000            | (26,000)         | (13.98)         |             |
| RENTS, FINANCIAL                       | 464,700            | 382,686.84            | 395,500            | 415,900            | 423,816.33            | 411,900            | 16,400                | 4.15                 | 423,816.33            | 411,900            | 411,900            | 16,400           | 4.15            |             |
| EXTERNAL TSF                           | 176,700            | 184,284.30            | 187,000            | 188,000            | 214,315.68            | 245,100            | 58,100                | 31.07                | 214,315.68            | 245,100            | 245,100            | 58,100           | 31.07           |             |
| INTERFUNCTIONAL                        | (584,200)          | (599,044.87)          | (625,400)          | (625,400)          | (536,089.28)          | (641,500)          | (16,100)              | 2.57                 | (536,089.28)          | (641,500)          | (641,500)          | (16,100)         | 2.57            |             |
| <b>Total OPERATING EXPENDITURES</b>    | <b>11,944,000</b>  | <b>11,403,377.27</b>  | <b>12,659,100</b>  | <b>12,553,800</b>  | <b>11,734,528.97</b>  | <b>13,032,000</b>  | <b>372,900</b>        | <b>2.95</b>          | <b>11,734,528.97</b>  | <b>13,032,000</b>  | <b>13,032,000</b>  | <b>372,900</b>   | <b>2.95</b>     |             |
| <b>INTERNAL TRANSFERS</b>              |                    |                       |                    |                    |                       |                    |                       |                      |                       |                    |                    |                  |                 |             |
| TSF TO CAPITAL                         | 1,120,400          | 1,121,400.00          | 855,800            | 860,800            | 859,500.00            | 856,300            | 500                   | 0.06                 | 859,500.00            | 856,300            | 856,300            | 500              | 0.06            |             |
| TSF RE UNFINANCED OUTLAY               | 472,800            | 472,800.00            | 479,600            | 479,600            | 452,064.56            | 199,000            | (280,600)             | (58.51)              | 452,064.56            | 199,000            | 199,000            | (280,600)        | (58.51)         |             |

ATTACHMENT 2



For Period Ending 31-Dec-2011

|  | 2009 BUDGET |                | 2010            |                | 2010           |             | 2010                  |                      | 2011 BUDGET |             | 2011 BUDGET |             | 2011 BUDGET |             |
|--|-------------|----------------|-----------------|----------------|----------------|-------------|-----------------------|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| GENERAL OPERATING                        | REVISED     | ACTUAL TO DATE | APPROVED BUDGET | REVISED BUDGET | ACTUAL TO DATE | FIRST DRAFT | AMT CHG 2010 APPROVED | % CHNG 2010 APPROVED | 2010        | 2011 BUDGET | 2011 BUDGET | 2011 BUDGET | 2011 BUDGET | 2011 BUDGET |
| TSF TO/FROM RESERVES/RF                  | 416,500     | 388,009.12     | (179,900)       | (248,600)      | (62,521.64)    | 233,900     | 413,800               | (230.02)             |             |             |             |             |             |             |
| PRINCIPAL PORTION OF LTD PAYMENT         | 2,200       | 2,220.10       | 2,200           | 171,500        | 83,094.83      | 181,800     | 179,600               | 8,163.64             |             |             |             |             |             |             |
| Total INTERNAL TRANSFERS SURPLUS/DEFICIT | 2,011,900   | 1,984,429.22   | 1,157,700       | 1,263,300      | 1,332,137.75   | 1,471,000   | 313,300               | 27.06                |             |             |             |             |             |             |
| OPENING (SURPLUS)/DEFICIT                | (161,000)   | (295,585.69)   | (447,000)       | (447,000)      | (638,149.90)   | (340,000)   | 107,000               | (23.94)              |             |             |             |             |             |             |
| UNEXPENDED CAPITAL FORWARD               | (188,000)   | (193,524.95)   | 0               | 0              | (28,626.82)    | 0           | 0                     | 0.00                 |             |             |             |             |             |             |
| Total SURPLUS/DEFICIT                    | (349,000)   | (489,110.64)   | (447,000)       | (447,000)      | (666,776.72)   | (340,000)   | 107,000               | (23.94)              |             |             |             |             |             |             |
| Total GENERAL OPERATING                  | 0           | (638,150.43)   | 0               | 300            | (1,254,653.68) | 9,519,900   | 9,519,900             | 0.00                 |             |             |             |             |             |             |

LC TOWNSHIP  
 Departmental Net - summary  
 For Period Ending 31-Dec-2011

|  | 2009 REVISED       |                    | 2009 ACTUAL        |                    | 2010 APPROVED BUDGET |                    | 2010 REVISED BUDGET |                | 2010 ACTUAL       |             | 2011 BUDGET |  | 1ST DRAFT |  | 1ST DRAFT |  | 1ST DRAFT |  |  |
|--|--------------------|--------------------|--------------------|--------------------|----------------------|--------------------|---------------------|----------------|-------------------|-------------|-------------|--|-----------|--|-----------|--|-----------|--|--|
|  |                    |                    |                    |                    |                      |                    |                     |                |                   |             |             |  |           |  |           |  |           |  |  |
| <b>DEPARTMENTAL NET - GENERAL RATE</b> |                    |                    |                    |                    |                      |                    |                     |                |                   |             |             |  |           |  |           |  |           |  |  |
| Non Departmental                       | (10,365,300)       | (10,381,310)       | (10,870,400)       | (10,870,400)       | (10,870,400)         | (10,870,400)       | (10,870,400)        | (11,064,712)   | (1,794,600)       | 9,075,800   | -83.5%      |  |           |  |           |  |           |  |  |
| less levy                              | 8,087,200          | 8,086,748          | 8,496,300          | 8,496,300          | 8,496,356            |                    |                     |                |                   |             |             |  |           |  |           |  |           |  |  |
| <b>Net Non Departmental</b>            | <b>(2,278,100)</b> | <b>(2,294,562)</b> | <b>(2,374,100)</b> | <b>(2,374,100)</b> | <b>(2,568,355)</b>   | <b>(1,794,600)</b> | <b>579,500</b>      | <b>579,500</b> |                   |             |             |  |           |  |           |  |           |  |  |
| 1 Council                              | 184,800            | 192,814            | 193,300            | 194,300            | 189,841              | 195,200            | 1,900               | 1,900          | 1,900             | 1.0%        |             |  |           |  |           |  |           |  |  |
| 1 Election                             | 12,200             | 12,355             | 17,100             | 17,100             | 18,704               | 15,000             | (2,100)             | (2,100)        | 15,000            | -12.3%      |             |  |           |  |           |  |           |  |  |
| 2 Corporate Services                   | 748,000            | 742,461            | 867,200            | 836,400            | 773,273              | 921,600            | 54,400              | 54,400         | 921,600           | 6.3%        |             |  |           |  |           |  |           |  |  |
| 3 Development                          | 208,100            | 139,378            | 239,100            | 239,100            | 120,675              | 196,100            | (43,000)            | (43,000)       | 196,100           | -18.0%      |             |  |           |  |           |  |           |  |  |
| 4 Building                             | (26,000)           | (31,810)           | 13,300             | 18,500             | (30,387)             | 38,800             | 25,500              | 25,500         | 38,800            | 191.7%      |             |  |           |  |           |  |           |  |  |
| 5 By-law and Animal Control            | 52,300             | 35,087             | 48,200             | 48,200             | 43,931               | 48,900             | 700                 | 700            | 48,900            | 1.5%        |             |  |           |  |           |  |           |  |  |
| 6 Crossing Guards                      | 66,800             | 74,142             | 73,800             | 73,800             | 78,696               | 79,300             | 5,500               | 5,500          | 79,300            | 7.5%        |             |  |           |  |           |  |           |  |  |
| 7 Emergency Services                   | 944,300            | 938,600            | 856,900            | 856,500            | 788,179              | 1,075,500          | 218,600             | 218,600        | 1,075,500         | 25.5%       |             |  |           |  |           |  |           |  |  |
| 8 Police Services                      | 2,303,000          | 2,202,410          | 2,330,300          | 2,330,300          | 2,306,996            | 2,572,900          | 242,600             | 242,600        | 2,572,900         | 10.4%       |             |  |           |  |           |  |           |  |  |
| 9 Recreation and Culture               | 1,623,000          | 1,634,958          | 1,724,500          | 1,734,500          | 1,551,904            | 1,967,200          | 242,700             | 242,700        | 1,967,200         | 14.1%       |             |  |           |  |           |  |           |  |  |
| 10 Planning                            | 229,400            | 234,607            | 296,100            | 305,500            | 308,997              | 320,300            | 24,200              | 24,200         | 320,300           | 8.2%        |             |  |           |  |           |  |           |  |  |
| 11 Transportation Services             | 2,393,800          | 2,274,762          | 2,649,300          | 2,658,200          | 2,739,697            | 2,174,000          | (475,300)           | (475,300)      | 2,174,000         | -17.9%      |             |  |           |  |           |  |           |  |  |
| 12 Streetlighting                      | 135,200            | 136,383            | 140,000            | 140,000            | 110,249              | 144,300            | 4,300               | 4,300          | 144,300           | 3.1%        |             |  |           |  |           |  |           |  |  |
| 13 Sidewalks                           | 158,600            | 93,497             | 148,900            | 148,900            | 42,259               | 257,300            | 108,400             | 108,400        | 257,300           | 72.8%       |             |  |           |  |           |  |           |  |  |
| 14 Stormwater                          | 263,100            | 214,236            | 325,100            | 325,100            | 176,676              | 321,400            | (3,700)             | (3,700)        | 321,400           | -1.1%       |             |  |           |  |           |  |           |  |  |
| 15 Grants                              | 48,800             | 50,800             | 0                  | 0                  | 0                    | 0                  | 0                   | 0              | 0                 |             |             |  |           |  |           |  |           |  |  |
| 16A Amherstview Septage                | 98,400             | 7,460              | 111,500            | 111,500            | 27,769               | 90,500             | (21,000)            | (21,000)       | 90,500            | -18.8%      |             |  |           |  |           |  |           |  |  |
| 16B Odessa\Amhv. Debt Service Charges  | 0                  | 0                  | 168,100            | 168,100            | 91,419               | 131,700            | (36,400)            | (36,400)       | 131,700           |             |             |  |           |  |           |  |           |  |  |
| 17 Conservation Authorities            | 127,800            | 127,880            | 140,700            | 140,700            | 140,545              | 148,800            | 8,100               | 8,100          | 148,800           | 5.8%        |             |  |           |  |           |  |           |  |  |
| 18 Loyalist Solid waste                | 793,700            | 663,138            | 527,000            | 524,000            | 331,183              | 615,700            | 88,700              | 88,700         | 615,700           | 16.8%       |             |  |           |  |           |  |           |  |  |
| <b>TOTAL GENERAL RATE</b>              | <b>10,365,300</b>  | <b>9,743,159</b>   | <b>10,870,400</b>  | <b>10,870,700</b>  | <b>9,810,606</b>     | <b>11,314,500</b>  | <b>444,100</b>      | <b>444,100</b> | <b>11,314,500</b> | <b>4.1%</b> |             |  |           |  |           |  |           |  |  |

Sub-total net levy requirement  
 Reductions to come

|                                     |           |           |           |           |             |           |         |       |
|-------------------------------------|-----------|-----------|-----------|-----------|-------------|-----------|---------|-------|
| Total GENERAL RATE LEVY REQUIREMENT | 8,087,200 | 8,086,748 | 8,496,300 | 8,496,600 | 8,496,356   | 8,896,300 | 400,000 | 4.77% |
| (Surplus) Deficit for year          | 0         | (638,150) | 0         | 300       | (1,254,105) |           |         |       |

|                                |               |
|--------------------------------|---------------|
| <b>LEVY ON ALL ASSESSMENT</b>  | 8,087,200     |
| Percentage Increase            | 5.1%          |
| Divided by weighted Assessment | 1,287,083,353 |
| Percentage Increase (Decrease) | 6.2%          |
| Equals tax rate                | 0.006283      |
| Percentage Increase            | -1.1%         |

|  |               |
|--|---------------|
|  | 8,496,356     |
|  | 8,896,300     |
|  | 4.71%         |
|  | 1,442,526,124 |
|  | 5.5%          |
|  | 0.006167      |
|  | -0.8%         |

**LOYALIST TOWNSHIP**  
 Departmental Net - summary  
 For Period Ending 31-Dec-2011

|  | 2011 Operations    |                    | Internal transfers/surplus | 2011 net          |
|--|--------------------|--------------------|----------------------------|-------------------|
|  | Operating Expenses | Operating Revenue  |                            |                   |
| <b>DEPARTMENTAL NET - GENERAL RATE</b>     |                    |                    |                            |                   |
| Non Departmental                           | 0                  | (1,594,600)        | (200,000)                  | (1,794,600)       |
| less levy                                  |                    |                    |                            |                   |
| <b>Net Non Departmental</b>                |                    |                    |                            |                   |
| 1 Council                                  | 196,000            | (800)              |                            | 195,200           |
| 1 Election                                 | 0                  | 0                  | 15,000                     | 15,000            |
| 2 Corporate Services                       | 879,900            | (231,100)          | 272,800                    | 921,600           |
| 3 Development                              | 312,600            | (274,000)          | 157,500                    | 196,100           |
| 4 Building                                 | 382,400            | (343,600)          |                            | 38,800            |
| 5 By-law and Animal Control                | 97,400             | (48,500)           |                            | 48,900            |
| 6 Crossing Guards                          | 79,300             | 0                  |                            | 79,300            |
| 7 Emergency Services                       | 946,300            | (33,000)           | 162,200                    | 1,075,500         |
| 8 Police Services                          | 2,592,300          | (49,400)           |                            | 2,572,900         |
| 9 Recreation and Culture                   | 2,600,800          | (881,800)          | 388,200                    | 1,967,200         |
| 10 Planning                                | 373,400            | (63,300)           | 10,200                     | 320,300           |
| 11 Transportation Services                 | 2,680,900          | (648,000)          | 141,100                    | 2,174,000         |
| 12 Streetlighting                          | 144,300            | 0                  |                            | 144,300           |
| 13 Sidewalks                               | 167,300            | 0                  | 90,000                     | 257,300           |
| 14 Stormwater                              | 297,400            | (1,000)            | 25,000                     | 321,400           |
| 15 Grants                                  | 0                  | 0                  |                            | 0                 |
| 16A Amherstview Septage                    | 77,500             | (21,300)           | 34,300                     | 90,500            |
| 16B Odessa\Amhv. Debt Service Charges      | 37,000             | 0                  | 94,700                     | 131,700           |
| 17 Conservation Authorities                | 148,800            | 0                  |                            | 148,800           |
| 18 Loyalist Solid waste                    | 1,018,400          | (482,700)          | 80,000                     | 615,700           |
| <b>TOTAL GENERAL RATE</b>                  | <b>13,032,000</b>  | <b>(3,048,500)</b> | <b>1,471,000</b>           | <b>11,314,500</b> |
| <b>Total GENERAL RATE LEVY REQUIREMENT</b> | <b>13,032,000</b>  | <b>(4,643,100)</b> | <b>1,471,000</b>           | <b>9,519,900</b>  |

(Surplus) Deficit for year

| LEVY ON ALL ASSESSMENT         |
|--------------------------------|
| Percentage Increase            |
| Divided by weighted Assessment |
| Percentage Increase (Decrease) |
| Equals tax rate                |
| Percentage Increase            |

LOYALIST TOWNSHIP  
ASSESSMENT ANALYSIS

| DESCRIPTION                        | LOYALIST 2010 |                      | LOYALIST 2011        |                      | Ratio         | Ratio                | Increase<br>(Decrease) |
|------------------------------------|---------------|----------------------|----------------------|----------------------|---------------|----------------------|------------------------|
|                                    | Ratio         | Assmt.               | Wgt. Assmt.          | Assmt.               |               |                      |                        |
| <b>Taxable</b>                     |               |                      |                      |                      |               |                      |                        |
| Residential Full Eng Pub           | 1.0000        | 920,111,071          | 920,111,071          | 987,510,596          | 1.0000        | 987,510,596          | 67,399,524             |
| Residential Full Eng Sep           | 1.0000        | 116,449,359          | 116,449,359          | 121,304,716          | 1.0000        | 121,304,716          | 4,855,357              |
| Residential Full No Support        | 1.0000        | 12,300               | 12,300               | 12,350               | 1.0000        | 12,350               | 50                     |
| Residential Full French Pub        | 1.0000        | 3,950,186            | 3,950,186            | 4,670,989            | 1.0000        | 4,670,989            | 720,803                |
| Residential Full French Sep        | 1.0000        | 8,159,903            | 8,159,903            | 9,254,976            | 1.0000        | 9,254,976            | 1,095,073              |
| <b>Total Residential</b>           |               | <b>1,048,682,819</b> | <b>1,048,682,819</b> | <b>1,122,753,626</b> |               | <b>1,122,753,626</b> | <b>74,070,807</b>      |
| Multi Res Tax Eng Pub              | 2.2194        | 28,527,968           | 63,314,972           | 30,414,792           | 2.2194        | 30,414,792           | 1,886,824              |
| Multi Res Tax Eng Sep              | 2.2194        | 1,605,275            | 3,562,747            | 1,421,575            | 2.2194        | 1,421,575            | (183,700)              |
| Multi Res Tax French Pub           | 2.2194        | 207,395              | 460,292              | 136,245              | 2.2194        | 136,245              | (71,150)               |
| Multi Res Tax French Sep           | 2.2194        | 41,980               | 93,170               | -                    | 2.2194        | -                    | (41,980)               |
| <b>Total Multi Res</b>             |               | <b>30,382,618</b>    | <b>67,431,182</b>    | <b>31,972,612</b>    |               | <b>31,972,612</b>    | <b>1,589,994</b>       |
| Commercial Full Tax                | 1.417467      | 31,128,070           | 44,123,012           | 31,385,993           | 1.417467      | 31,385,993           | 287,923                |
| Shopping Centre Tax                | 1.417467      | 1,723,035            | 2,442,345            | 1,781,388            | 1.417467      | 1,781,388            | 58,353                 |
| Commercial Tax Excess Land         | 0.992227      | 295,201              | 292,906              | 315,149              | 0.992227      | 315,149              | 19,948                 |
| Shopping Centre Excess-Land Rate   | 0.992227      | -                    | -                    | 0                    | 0.992227      | 0                    | -                      |
| Office Building Tax                | 1.417467      | -                    | -                    | 0                    | 1.417467      | 0                    | -                      |
| New Construction Commercial Full   | 1.417467      | -                    | -                    | 2,899,859            | 1.417467      | 2,899,859            | 2,899,859              |
| New Construction Commercial Excess | 0.992227      | -                    | -                    | 25,386               | 0.992227      | 25,386               | 25,386                 |
| Parking Lot Taxable                | 0.992227      | -                    | -                    | 0                    | 0.992227      | 0                    | -                      |
| Commercial Tax Vacant Land         | 0.992227      | 966,050              | 966,541              | 1,103,295            | 0.992227      | 1,103,295            | 137,245                |
| <b>Total Commercial</b>            |               | <b>34,112,356</b>    | <b>47,816,805</b>    | <b>37,511,070</b>    |               | <b>37,511,070</b>    | <b>3,398,714</b>       |
| Industrial Tax                     | 2.17          | 5,821,824            | 12,633,368           | 8,979,181            | 2.17          | 8,979,181            | 3,157,357              |
| Industrial Excess Land             | 1.4105        | 465,340              | 656,362              | 875,758              | 1.4105        | 875,758              | 410,418                |
| Industrial Vac Land                | 1.4105        | 584,300              | 824,155              | 762,909              | 1.4105        | 762,909              | 178,609                |
| Large Ind Tax                      | 2.73          | 29,280,282           | 79,935,170           | 24,005,327           | 2.73          | 24,005,327           | (5,274,955)            |
| Large Ind Excess Land              | 1.7745        | 863,586              | 1,532,433            | 527,542              | 1.7745        | 527,542              | (336,044)              |
| <b>Total Industrial</b>            |               | <b>37,015,332</b>    | <b>95,581,479</b>    | <b>35,150,717</b>    |               | <b>35,150,717</b>    | <b>(1,864,615)</b>     |
| <b>Total Pipeline</b>              | <b>1.2972</b> | <b>21,866,760</b>    | <b>28,365,561</b>    | <b>22,852,346</b>    | <b>1.2972</b> | <b>22,852,346</b>    | <b>985,586</b>         |
| Farm Eng Pub                       | 0.2500        | 34,049,882           | 8,512,471            | 35,269,500           | 0.2500        | 35,269,500           | 1,219,618              |
| Farm Eng Sep                       | 0.2500        | 1,301,299            | 325,325              | 1,069,314            | 0.2500        | 1,069,314            | (231,985)              |
| Farm No Support                    | 0.2500        | -                    | -                    | 0                    | 0.2500        | 0                    | -                      |
| Farm French Pub                    | 0.2500        | -                    | -                    | 3,482                | 0.2500        | 3,482                | 3,482                  |
| Farm French Sep                    | 0.2500        | -                    | -                    | 0                    | 0.2500        | 0                    | -                      |
| <b>Total Farm</b>                  |               | <b>35,351,181</b>    | <b>8,837,795</b>     | <b>36,342,266</b>    |               | <b>36,342,266</b>    | <b>991,115</b>         |
| Mgd. Forest Tax Eng Pub            | 0.2500        | 229,385              | 57,346               | 270,961              | 0.2500        | 270,961              | 41,576                 |
| Mgd. Forest Tax Eng Sep            | 0.2500        | 39,952               | 9,988                | 45,783               | 0.2500        | 45,783               | 5,831                  |
| Mgd. Forest Tax French Pub         | 0.2500        | 248                  | 62                   | 322                  | 0.2500        | 322                  | 74                     |
| Mgd. Forest Tax French Sep         | 0.2500        | 385                  | 96                   | 518                  | 0.2500        | 518                  | 133                    |
| <b>Total Mgd. Forest</b>           |               | <b>289,970</b>       | <b>67,493</b>        | <b>317,584</b>       |               | <b>317,584</b>       | <b>47,614</b>          |
| <b>TOTAL TAXABLE</b>               |               | <b>1,207,681,036</b> | <b>1,296,783,133</b> | <b>1,286,900,251</b> |               | <b>1,286,900,251</b> | <b>79,219,215</b>      |

**LOYALIST TOWNSHIP  
ASSESSMENT ANALYSIS**

| DESCRIPTION                             | LOYALIST 2010        |                      | Ratio    | LOYALIST 2011        |                      | Increase<br>(Decrease) |
|---|----------------------|----------------------|----------|----------------------|----------------------|------------------------|
|   | Assmt.               | Wgt. Assmt.          |          | Assmt.               | Wgt. Assmt.          |                        |
| <b>PIL</b>                              |                      |                      |          |                      |                      |                        |
| Residential PIL Full Prov. Tenant       | 49,500               | 49,500               | 1.0000   | 37,750               | 37,750               | (11,750)               |
| Residential PIL Full Eng Pub            | 75,000               | 75,000               | 1.0000   | 84,000               | 84,000               | 9,000                  |
| Residential PIL Full Eng Sep            | -                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Full French Pub         | -                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Full French Sep         | -                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Full No Support         | 536,341              | 536,341              | 1.0000   | 544,002              | 544,002              | 7,661                  |
| Residential PIL Gen Eng Pub             | 0                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Gen Eng Sep             | 0                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Gen French Pub          | 0                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Gen French Sep          | 0                    | -                    | 1.0000   | -                    | -                    | -                      |
| Residential PIL Gen No Support          | 832,000              | 832,000              | 1.0000   | 920,750              | 920,750              | 88,750                 |
| <b>Total Residential PIL</b>            | <b>1,492,841</b>     | <b>1,492,841</b>     |          | <b>1,586,502</b>     | <b>1,586,502</b>     | <b>93,661</b>          |
| <b>Multi Res PIL Eng Pub</b>            | 0                    | -                    |          | -                    | -                    | -                      |
| <b>Multi Res PIL Eng Sep</b>            | 0                    | -                    |          | -                    | -                    | -                      |
| <b>Multi Res PIL French Pub</b>         | 0                    | -                    |          | -                    | -                    | -                      |
| <b>Multi Res PIL French Sep</b>         | 0                    | -                    |          | -                    | -                    | -                      |
| <b>Total Multi Res PIL</b>              | <b>0</b>             | <b>-</b>             |          | <b>0</b>             | <b>-</b>             | <b>-</b>               |
| <b>Commercial PIL Full Prov. Tenant</b> | 2,511,427            | 3,559,865            | 1.417467 | 1,938,234            | 2,747,383            | (573,193)              |
| <b>Commercial PIL Full</b>              | 42,730,759           | 60,569,441           | 1.417467 | 42,604,918           | 60,391,065           | (125,841)              |
| <b>Commercial PIL Gen</b>               | 264,000              | 374,211              | 1.417467 | 266,500              | 377,755              | 2,500                  |
| <b>Commercial PIL, Excess Land Rate</b> | 43,640               | 43,301               | 0.992227 | 44,070               | 43,727               | 430                    |
| <b>Total Commercial PIL</b>             | <b>45,549,826</b>    | <b>64,546,818</b>    |          | <b>44,853,722</b>    | <b>63,559,930</b>    | <b>(696,104)</b>       |
| <b>Industrial PIL Full</b>              | 1,776,337            | 3,854,651            | 2.1700   | 1,776,337            | 3,854,651            | -                      |
| <b>Industrial PIL (IH)</b>              | 80,800               | 175,336              | 2.1700   | 82,400               | 178,808              | 1,600                  |
| <b>Large Industrial Vacant PIL</b>      | -                    | -                    | 1.7745   | -                    | -                    | -                      |
| <b>Large Industrial PIL</b>             | 1,857,137            | 4,029,987            | 2.7300   | 1,858,737            | 4,033,459            | 1,600                  |
| <b>Total Industrial</b>                 | <b>1,857,137</b>     | <b>4,029,987</b>     |          | <b>1,858,737</b>     | <b>4,033,459</b>     | <b>1,600</b>           |
| <b>Farm PIL Full Eng Pub</b>            | 0                    | -                    | 0.2500   | -                    | -                    | -                      |
| <b>Total PIL</b>                        | <b>48,899,804</b>    | <b>70,059,646</b>    |          | <b>48,298,961</b>    | <b>69,179,892</b>    | <b>(600,843)</b>       |
| <b>Total Taxable &amp; PIL</b>          | <b>1,256,580,840</b> | <b>1,366,852,779</b> |          | <b>1,335,199,212</b> | <b>1,442,526,124</b> | <b>78,618,372</b>      |
| <b>Exempt Properties</b>                | <b>50,519,572</b>    | -                    |          | <b>51,158,240</b>    | -                    | <b>638,668</b>         |
| <b>Total per Assessment Roll</b>        | <b>1,307,100,412</b> | -                    |          | <b>1,386,357,452</b> | -                    | <b>79,257,040</b>      |